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FOR IMMEDIATE RELEASE

Benjamin F. Edwards Welcomes Charlie Schwartz to Its National Recruiting Team

ST. LOUIS, Aug. 10, 2023 – Charlie Schwartz, who got his start at A.G. Edwards 23 years ago, is returning to his financial services industry roots at Benjamin F. Edwards in St. Louis.

Charlie, who has trained and assisted over 10,000 financial advisors during his career, believes that Benjamin F. Edwards sets the industry standard on taking care of the financial advisor and branch manager.

“The advisor/client relationship is always the center of focus,” Charlie said.

At Benjamin Edwards, which opened its doors 15 years ago this month, Charlie will be focusing on recruiting in Kansas, Missouri and central and southern Illinois.

“My objective is to amplify the Edwards brand of putting the interests of advisors and clients first among advisors who may not be aware of the Edwards difference,” Charlie said. “I’ve heard from countless Edwards advisors who have shared they wish they had made the move to Edwards sooner, mentioning the easy transition process and concierge service they now receive. I’m anxious to share these advisors’ stories.

“Most of my original professional and personal mentors were colleagues from AGE,” Charlie said. “I’m so happy that Benjamin F. Edwards has now given me the opportunity to “come back home.”

Charlie can be reached at charlie.schwartz@benjaminfedwards.com or phone at 314-480-3628.