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FOR IMMEDIATE RELEASE

Benjamin F. Edwards & Co. Tucson, Ariz., Office Adds Financial Advisor

(ST. LOUIS, Aug. 11, 2020) — Susan C. Kaufman, a veteran of the financial services industry, will join St. Louis-based financial services firm <u>Benjamin F. Edwards.</u> as vice president-investments in the Tucson, Ariz., office beginning Aug. 11, company officials announced today. Kaufman brings with her nearly 39 years of financial services industry experience.

"We are thrilled to welcome Susan to Benjamin F. Edwards.," said Steve Cook manager of the firm's Tucson office. She understands and embraces our firm's client-centric approach to investing and is well-known for her personalized client service and thoughtful, goals-based investment and financial-planning advice."

Susan began her financial services career in 1981 with E.F Hutton, then worked for A.G. Edwards which later became Wachovia and Wells Fargo Advisors. She has been with Nova Financial since 2012.

Susan said she believes Benjamin F. Edwards is a perfect fit.

"Benjamin F. Edwards understands my high-net worth-clients and offers the technology, resources, and products we need when working together on wealth-management issues," Kaufman said. "Edwards also respects the value and importance of the client-advisor relationship and lets us work together in a manner that works for us and without quotas or account minimums," she said.

Benjamin F. Edwards

Benjamin F. Edwards & is a privately held full-service, national wealth-management firm headquartered in St. Louis, Mo. Founded in 2008 by Benjamin F. (Tad) Edwards IV, Benjamin F. Edwards opened its first branch in 2009 and currently has 73 branch offices in 27 states, with more than 600 employees, and \$26 billion in assets under management. Benjamin F. Edwards is a full-service broker-dealer offering a wide array of investment management and investment banking services to its clients and advisors. In 2019, the firm

launched a registered investment advisor (RIA), Edwards Wealth Management. Edwards Wealth Management is a custodian-agnostic corporate RIA firm that delivers a comprehensive, best-in-class, back-office platform permitting independently owned advisory firms to operate their business. For more information about Benjamin F. Edwards, please visit benjaminfedwards.com or follow the company on Twitter.com/GrowWithBFEC. For additional information about Edwards Wealth Management, visit BFEWealth.com.

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